Registration

Fee: $100.00
Late Fee $120.00
(Late Fee begins 5 days prior to workshop)
50% refund if canceled by November 8, 2014

To register:

By Mail Complete the registration form and mail with a check or credit card information to: UNL Event and Conference Planning 7 Ag Communications Building Lincoln, NE 68583-0918

Online Go to http://cropinsure.unl.edu, click on Workshop Registration

By phone 800-328-2851

Name __________________________________________________

Company _______________________________________________

Address ________________________________________________
City ___________________________ State ____ Zip _________

Phone ____________________ E-mail _______________________

Circle Workshop Location:
Colorado Nebraska Kansas Oklahoma

Payment Method: Check Enclosed

VISA Mastercard Discover

Credit Card # ________________________________
Expiration Date __________________

Accommodations

Colorado — Microtel, Brush, 970-842-4241.

Nebraska — Accommodations near College Park:
Howard Johnson Riverside Inn — 308-384-5150
Quality Inn — 308-384-7770

Kansas — A block of rooms has been reserved at the Ambassador Hotel (formerly Ramada Inn)
To reserve room and receive the conference rate, Call 785-823-1739. by October 31, 2014 and mention the “K-State Insurance Workshop”

Oklahoma — Accommodations near Autry Technology Center:
Baymont Inn — 580-234-6800
Super 8 — 580-242-6100

Planning Partners

AgMax Crop Insurance/Western Agriculture Insurance Co.
ARMtech Insurance Services ADM Crop Risk Services
National Crop Insurance Services NAU Country Insurance
Great American Insurance Group Heartland Crop Insurance
ProAg Rain and Hail, L.L.C

Rural Community Insurance Services

2014 Crop Insurance Workshop

Risk Management Decision Making
Putting it all together: Farm Bill
New Price Patterns
Water Issues

November 11, 2014
Brush, CO
Event Center
Only 70 miles from Denver Airport

November 12, 2014
Grand Island, NE
College Park
3180 W Highway 34

November 13, 2014
Salina, KS
Ambassador Hotel
1616 W. Crawford

November 14, 2014
Enid, OK
Autry Technology Ctr
1201 W. Willow

RURAL COMMUNITY INSURANCE SERVICES

Extension is a Division of the Institute of Agriculture and Natural Resources at the University of Nebraska–Lincoln cooperating with the Counties and the United States Department of Agriculture.
Agenda and Presenters

8:00 - 9:00 Registration and Coffee

9:00 - 9:50 Positives of Crop Insurance Industry to Communities
  Laurie Langstraat, Vice President Public Relations, NCIS

9:50 - 10:20 Break

10:20  11:10 Farm Bill Program for Producers
  Colorado — Norm Dalsted, Extension Farm Ranch Economist, CSU
  Nebraska — Brad Lubben, Extension Public Policy Specialist, UNL
  Kansas — Art Barnaby, Professor and Extension Ag Economist, KSU
  Oklahoma — Jody Campiche, Extension Ag Policy Specialist, OSU

11:10 - 12:00 Risk Management Update—Changes for Crop Year 2015
  Colorado & Kansas — Rebecca Davis, Director of Risk Management Agency’s Topeka Office
  Nebraska — Jay Wachter, Senior Risk Management Specialist, RMA
  Oklahoma — RMA Representative from Oklahoma Region

12:00 - 1:00 Lunch

1:00  1:50 Grain Market Outlook for 2014-2015
  Colorado — Steve Koontz, Assoc. Prof., Dept of Ag and Resource Economics, CSU
  Nebraska — Cory Walters, Assistant Professor Ag Economics, UNL
  Kansas — Dan O’Brien, NW Area Ag Economist, KSU
  Oklahoma — Kim Anderson, Extension Grain Marketing Specialist, OSU

1:50  2:40 Water Issues Affecting Great Plains Irrigators
  George Oamek, Ph.D., Senior Economist, CH2M HILL, Omaha, NE

2:40 - 3:10 Break

3:10 - 4:00 Farm Program Decisions and Analysis
  Colorado — Art Barnaby, Professor and Extension Ag Economist, KSU
  Nebraska — Brad Lubben, Extension Public Policy Specialist, UNL
  Kansas — Mykel Taylor, Asst. Professor, Farm Management, KSU
  Oklahoma — Jodi Campiche, Extension Ag Policy Specialist, OSU

4:00 - Closing Comments and Adjourn

Workshop Objectives

Crop insurance agents, agricultural lenders, marketing consultants, agricultural educators and other risk management service providers will help their clients make more profitable risk management decisions. Farmers and ranchers will apply the information to their management decisions. Workshop, participants will

1. Look at farm bill decision making
2. Assess irrigation issues as related to crop insurance
3. Understand relationship between the farm bill and price patterns

Who Should Attend

Professionals, including growers/ranchers, who wish to enhance their knowledge of risk management and their ability to design an appropriate risk management plan for the farm/ranch or provide risk management advice to clients. These include:

- Crop Insurance Agents
- Professional Farm Managers
- Lenders
- Commodity Brokers
- Growers/Ranchers
- Crop Consultants
- Grain Merchandisers
- Financial Advisers

Insurance Continuing Education Credits

Continuing Education Credits have been applied for in the following states:

- Colorado
- Iowa
- Kansas
- Nebraska
- Oklahoma
- South Dakota
- Wyoming